

NJPA Advantage.

National Joint Powers Alliance®

The Voice of Membership

NJPA has added another 1,732 members from all over the country and from every vertical we serve.

- 195 cities
- 167 counties
- 198 public k-12 schools
- 146 public higher education schools
- over 200 churches
- 300 non-profit organizations

They all joined for the same reason: one or more of our competitively bid solutions offered savings of time, money and effort as they purchased the necessary commodities that their entity required.

New this year: NJPA is hosting several 'Get to Know NJPA Membership Forums' throughout the country. Our goal in hosting these gatherings is to personally offer the opportunity to meet us, and learn all about what we are and what we have to offer to your organization. Our next three gatherings are in San Antonio, TX; Pittsburgh, PA; and Boston, MA. Please join us and reserve your spot by calling 888-894-1930.

BE LIKE THE 1,732 NEW MEMBERS THIS QUARTER... JOIN TODAY!

[CLICK HERE TO JOIN](#)




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Chipola College

A PROFITABLE CAFETERIA has never been easier.

Palmer Hamilton Food Courts offer convenient, casual campus dining giving students a variety of both traditional and non-traditional cafeteria elements. From booths to table and chairs, to lounge furniture and décor, Food Courts provide a unique and comfortable place to dine and interact. They are a proven way to keep students on campus and involved in your food service program, which means increased revenue for your school.



As with Chipola College, Palmer Hamilton is able to transform your ordinary cafeteria into an exciting and vibrant Food Court. Call us at 800-788-1028 or visit palmerhamilton.com for more information.

Recently, Chipola College of Marianna, Florida made the transformation at their facility. When asked to describe the cafeteria prior to the Palmer Hamilton Food Court transformation, Physical Plant Director Harry Fleener stated simply, "Our cafeteria on our college campus looked like a high school or junior high cafeteria." In order to keep people on campus and using the food service program, Harry knew this needed to change.

Mr. Fleener used Palmer Hamilton to help make this change. Once finding Palmer Hamilton, he was able to place the order through Palmer Hamilton's NJPA contract #102908-PHL which he states "was a good experience."

What distinguishes Palmer Hamilton is our process – As with Chipola College, our professional design group will walk you through the entire Food Court process. You will have full access to the best design team in the industry, with over 100 years of combined expertise in food service facilities design.

THE DESIGN PROCESS

- ▶ Step 1 – The Pre-Design consultation helps us better understand your needs and goals. Palmer Hamilton conducts a school site inspection and analysis, student and staff interviews, budget reviews and timeline projections.
- ▶ Step 2 – Design and Plan includes seating layout, furniture selection, graphic design, color selection, custom cabinets and millwork, wall-mounted graphics, décor and signage designs.
- ▶ Step 3 – A member of our food court design team will present and describe the cafeteria design concept enabling you to visualize the final food court layout and design.

Once you have approved your Food Court design a personal project manager will coordinate, design, develop and manage your project from start to finish.

Palmer Hamilton was able to help transform the Chipola College cafeteria in many ways. According to Mr. Fleener, "The first thing [that was noticed] was the improved seating for students. The cafeteria is now the center for people to meet. Our sales have started to increase. The staff is using the cafeteria for small group meetings." He goes on to state, "The staff and students love the new furnishings. The décor is top of the line. [Palmer Hamilton] took the ideas from our committee and transformed the cafeteria into a place that we all want to go to. It was a pleasure and an honor to work with them. Because of the great work they did, I would use this group again. Thank you, thank you, THANK YOU!"